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The Economics of Micro-mobility:

Safety begins with in-house employment

Meet Dott: The Reliable City Partner

Dott is the chosen partner for cities seeking a reliable operator to build safe and responsible micro-mobility solutions.



We are Pro-Regulation:

We refrain from entering unregulated cities and work with cities to proactively propose smart regulations like mandatory parking.



We are Multimodal:

We operate 50,000 e-bikes and e-scooters at the highest standards in Europe's most complex urban environments every day.



We are Welcomed Back:

Every city that selects Dott has renewed the partnership.



We are Responsible:

Dott has never had a licence suspended or revoked by any city.



In-house Operations: What does it mean?



- Our teams have contracts, a guaranteed living wage and a share of the company.
- We can require, not suggest.
- We maintain total responsibility for when, where and how our service is delivered.

Employment Models Compared

	Gig Economy	Fleet Manager / Franchise	Third Party Logistics	Dott Inhouse Employment
Employment Contracts	✗	✗	✓	✓
Required Training	✗	✗	✓ (Responsibility is on the 3PL, not the Operator)	✓
Mandatory Use of Specific Tools	✗	✗	✗	✓
Charging Only in Audited Locations	✗	✗	✓	✓
Employment Benefits and Social Supports	✗	✓	✓	✓
Career Progression	✗	✗	✗	✓
Warehouses Audited & Inspected	✗	✗	✓ (Responsibility is on the 3PL, not the Operator)	✓
Inspected and Audited by State Labour Departments	✗	✓ (Responsibility is on the Fleet Manager, not the Operator)	✓ (Responsibility is on the 3PL, not the Operator)	✓

Dott is the reliable city partner

Smaller Carbon Footprint

Longer Vehicle Lifespan

Green Operations Vehicles

Renewable Energy



Safer Vehicles, Safer Systems

Preventative Maintenance
& High-Quality Repairs

Operations with Awareness

Safe Warehouse Operations



**Micromobility
done reliably**



Investment in People and Places

Warehouses, Equipment & Salaries.

Local Programs & Local Partners.



Positive Workplace

Employment Contracts

Benefits & Social Supports

Upskilling & Career Progression





Investment in People and Places

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We collaborate with local organizations like NGOs, schools, and city stakeholders to make communities safer, more equitable, and more resilient”.



Warehouses in Every City

Average Warehouse Lease Cost:
€204,000/year

Average Cost of Tools & Equipment:
€58,000/year

Average Cargo Bike Cost:
€3,600/bike/year

Average e-Van Cost:
€9,600/van/year



Contracted Employees in Every City

Average Number of Jobs Created:
35

Average Financial Impact:
€1.94M

Employee to vehicle ratio:
1:75



Local Partnerships in Every City

Universities and Research Consortiums

Locally-owned businesses and major employers

Advocacy groups

Industry and Trade Organisations

NGOs and Charitable Organisations



Local Logistics Partners

Recycling

Green Energy Providers

Green Operations Vehicles

Infrastructure Designers

Staffing Agencies



Local Charitable Contributions

Une Dott Pour Une Job –

In partnership with Pole Emploi, free rides for job seekers in Bordeaux.

Dott Heroes – Free and discounted rides for NHS and emergency workers and disability community in London.

Dott AIDES – Charitable contributions and Dott employees volunteering to support HIV/AIDs awareness in Paris



Outsourced Operations

Cost: €13

No fire containment
Overheating risk
No alarm
Inefficient charging decreases battery lifespan

VS



Dott Warehouse Charging

Cost: €6,000

F90 Fireproof
Temperature controlled and optimised to increase lifespan
Equipped with – connected – alarm systems



Positive Work Environment

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Employment Contracts

100%

Employees who
are Shareholders

10

Local Partnerships Hire
From Disadvantaged
Communities

50%

Of all Dott Employees
Work in Warehouses

85%

Warehouse Employee
Satisfaction

£4,200

Average Monthly Compensation
Contribution Per London
Warehouse Employee

95%

Paris Warehouse Team
Retention Since 2020

Employment Contracts

- Comprehensive Health Insurance for Employees & Families
- Free & Subsidised Transportation
- Wellness Weeks & Fitness Challenges
- Fitness Subsidies
- Meal Vouchers
- Visa Sponsorship & Citizenship Support
- Team Building and Appreciation Events



Mandatory Training

- Initial Training:** 24 Hours of On-the-Job
- On-Going Training:** ADR, PPE, Road Safety, Vehicle Advancements



Ride Your Future

- Opt-in professional training:** Fully subsidized by Dott. Delivered by an accredited school.
- Curriculum:** Software tools, communication, management, and organisation skills.





Safer Vehicles, Safer Systems



100% Control Over Maintenance

We invest in high-quality warehouse equipment and long-lasting, reusable component parts.

Proactive quality checks completed after every 10 rides, reaching a third of the fleet daily.

Predictive maintenance anticipates and flags maintenance needs before they occur.

Reactive maintenance on-street for regular wear and tear and every 50 rides.

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Micro-mobility
must be as
safe & reliable
as public
transportation”.

By meticulously standardising everything from our swappable batteries, to the tools we use, and the exact pressure setting used by a torque wrench we:

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Fire prevention steps

Safety first, never play the hero

We have clear prevention steps for all warehouse operations (manipulation, storage, charge, repairs, recycling)

8 key fire prevention rules:

1.

Before you start your shift, always ensure the presence of safety equipment and wear your PPE (gloves, glasses, mask)

2.

Handle any batteries in potential danger with extreme care: burnt, drowned scooters, exposed cables, open tools, visibly damaged batteries, etc.)

3.

If a battery is damaged, do not ever charge it and do not leave a battery plugged in. If it's not charging or fully charged

4.

If a circuit breaker trips, do not turn off chargers back online at the same time – do it progressively to find the root cause (defective charges, power outage, etc.)

5.

Always keep the IoT closed (no disorganized IoT batteries), and never store defective IoT or IoT batteries in the workshop

6.

A battery is either properly stored, active in a scooter or charging, or in the recycling area – do not leave batteries disorganized in the warehouse

7.

Only store non-defective batteries in the dedicated storage area – if in doubt, leave them in the quarantine area for 2 hours before storing

8.

Do not keep more than 30 defective batteries in the warehouse and clear them out every 3 months

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Warehouse fire protocol

Safety first, never play the hero

3 actions need to happen simultaneously:

Evacuate

1. If you witness a fire, trigger the alarm
2. If you hear an alarm, stop and evacuate
3. Leave everything inside
4. Look for the safest and closest exit and/or strategy
5. Use the emergency lightning and/or the building plans if necessary
6. Go to the nearest meeting point and wait there for instructions
7. Check if everyone has exited the building – tell your team leader if anyone is missing
8. Do not re-enter the building before being authorized to

Alert

1. Call the fire brigade
2. Give your name and your phone number
3. Give the address and how to access it
4. Explain precisely what happened
5. Specify if there are any victims
6. Specify that lithium batteries might be involved, and add any other specific risk
7. Never hang up first, wait for instructions

Intervene

1. Wear PPE (gloves, glasses and mask)
2. Shut down the power (locally or globally)
3. Never put water on an electrical fire
4. If possible, clear the area of any flammable material
5. If you are trained to, find the closest fire extinguisher
6. Position yourself between the fire and the nearest exit
7. Try to extinguish the fire
8. If no effect, exit immediately (no second attempt)

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Battery manipulation: In the warehouse

Safety first, never play the hero

IoT battery exposed

Wear your PPE (gloves and glasses)

Never touch IoT battery in the open

Close the IoT

OR
Recycle the IoT battery

Main battery has visible damage or fell from more than 10 cm

Wear your PPE (gloves and glasses)

Do not touch the battery for 2 hrs

Put the battery in the water tank

Fire hazard: Check the battery every 15 min

Check battery before recharging

Scooter/Battery smoking, leaking or burning

Wear your PPE (gloves and glasses)

If possible, stop the scooter in the water tank or outside

Trigger the alarm, evacuate and call the fire department

Clear the area of any flammable material

If possible, use an extinguisher

Scooter/Battery burnt or drowned

Wear your PPE (gloves and glasses)

Observe the storage area

Recycle electronic components

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Battery manipulation: On street

Safety first, never play the hero

IOT battery exposed

Wear your PPE (gloves and glasses)

Observe the battery from the IoT

Put the IoT battery in the dedicated case

Main battery has visible damage or has fallen from more than 10 cm

Wear your PPE (gloves and glasses)

Do not touch the battery for 2 hours

Put the battery in the dedicated case

For how check battery every 15 min

Check battery before recharging

Scooter/Battery smoking, leaking or burning

Wear your PPE (gloves and glasses)

Clear area of any flammable material

Call the brigade and turn IoT

Create a perimeter to increase distance

If possible, use a fire extinguisher

Scooter/Battery burnt or drowned

Wear your PPE (gloves and glasses)

Observe the scooter's handle with care and load in the van

If it's not burning, put it in the case

Put the scooter battery in the quarantine case when parking



Deliver Safer Vehicles



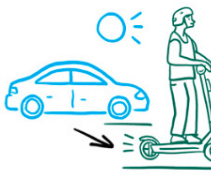
Extend Lifespan



Increase Efficiencies



Decrease Costs



Pass Savings to Riders

Safe Operations with Awareness

UK-based “Transport for All” audits our conduct and ensures we act with empathy for all road users:

We maintain access. Neither our fleet nor our service vehicles block access.

We don’t speed. We incentivise good work, not fast work. Samsara monitors our e-vans for road safety.

We leave no trace. We don’t contribute to traffic congestion. We do our work quietly, during off-peak hours.

Our teams are visible. High-visibility PPE keeps our teams safe, recognisable and ready to help residents navigate our service.





Smaller Carbon Footprint



We've been carbon neutral since our year one, but we've reduced our emissions by 40% in the last three years.

Green Operations
100% electric logistics fleet and renewable energy in our cities.

France

35
Cargo Bikes

60
e-Vans

Global

100
Cargo Bikes

126
e-Vans

Longer Vehicle Lifespan



Our first-gen fleet had an estimated 18 month lifespan.

They're still in use for the 4th year and 6,000+ km.

With continued maintenance they will last up to 12,000 km.

Full Lifecycle Management



We reuse, upcycle or recycle 100% of used scooters or parts.

Blocktricity: Battery second life storing energy for a solar power farm

Gouach: Developing repairable batteries with removable cells.

**Thank you! For more information
on Dott or to schedule a tour of your
local warehouse please contact us:**

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